

Candidate ID: 45872
Title: Genomics Specialist
Location: Novi Sad, Serbia

Summary

A highly motivated and results-driven professional with extensive experience in medical and pharmaceutical sales, clinical research, product development, and biotechnology analysis. With a background in reproductive biology and multidisciplinary education, this candidate has a deep understanding of both general and medical-oriented aspects of medicine, biology, and biochemistry. Experienced in analyzing medical data, applying statistical analysis, and managing product evaluations with international clients, they have honed skills in strategic planning, problem-solving, and project management. This candidate has collaborated with prominent companies in the field and is always seeking new challenges to apply their expertise.

Professional Experience

Medical Affairs Manager

Biotech Solutions, Greater Novi Sad Area, Serbia

January 2024 - Present

- Advising customers on non-invasive prenatal testing (NIPT), cord blood banking, and carrier screen testing.
- Managing incoming requests from customers and service providers with professionalism and efficiency.
- Developing strategic plans for product introductions in collaboration with regulatory, marketing, and sales teams.
- Coordinating and communicating sales activities and maintaining accurate service contract renewal statuses.

Medical Associate

Life Sciences Organization, Greater Novi Sad Area, Serbia

December 2016 - January 2024

- Responsible for advising on various reproductive health services.
- Coordinated strategic sales plans and collaborated across departments for product launches.
- Managed customer relationships and assisted with product education and support.

Microbiology Quality Control Expert

Pharmaceutical Manufacturing, Subotica, Serbia

March 2015 - December 2016

- Ensured quality control of veterinary medicines, overseeing compliance with GMP standards.
- Evaluated raw materials, supplies, and final products for quality assurance.
- Regularly updated Standard Operating Procedures (SOPs) as required.

Independent Contractor & Freelancer

Various Clients Worldwide

January 2015 - May 2016

- Worked on diverse projects related to medical research and biotechnology.
- Provided consulting services to enhance product development and analysis.

Academic Tutor

Online Education Platform, Worldwide

May 2014 - September 2015

- Conducted live online tutoring sessions and solved advanced assignments for students worldwide.
- Assisted in understanding complex topics related to biology and healthcare.

Business Development Manager

Technology Network Solutions, Greater Novi Sad Area, Serbia

November 2012 - May 2014

- Managed product evaluations and presentations for international clients.
- Negotiated budgets and contracts with companies across Europe, the US, and Japan.

Education

Master's Degree in Clinical Embryology

Institute of Medical Sciences, Mysore, India

October 2020 - October 2022

Bachelor's Degree in Biology

Institute of Science, Bangalore, India

September 2017 - September 2020

Certifications

- Bioinformatics for Beginners - Online Certification
 - Good Clinical Practice - Training Certificate
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Skills

- Molecular Biology
 - NIPT and Reproductive Health
 - Bioinformatics and Statistical Analysis
 - Product Development and Strategic Planning
 - Client Relationship Management
 - Regulatory Compliance and Quality Control
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Languages

- **Serbian** - Native or Bilingual
 - **English** - Full Professional Proficiency
 - **French** - Elementary Proficiency
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Publications & Research

- Contributions to anonymous research on network models for drug discovery applications and various biotechnology advancements.
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Additional Information

- Experience in handling and managing cross-functional teams and international collaborations in the biotech sector.